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I. INTRODUCTION

Differential response has emerged as part of a larger movement in child welfare that emphasizes family-focused, strengths-based approaches to supporting child and family well-being. Over the past 15 years, many child welfare administrators and others interested in the delivery of child welfare services have become increasingly concerned that an investigative response to child maltreatment reports was inflexible and adversarial and did not provide sufficient services to meet family needs. Some have also been concerned that investigation is usually an intrusive intervention, which is neither respectful to families nor responsive to circumstances they face. The inability of families to access appropriate services or to accept offered services has also been linked to additional occurrences of maltreatment (Waldfogel, 1998). A central tenet of differential response is that many children and families brought to the attention of child protective services (CPS) can be better served using a supportive and collaborative approach that is free of the constraints and stigma of an investigation (Huebner, Durbin, & Brock, 2009). Therefore, many state and local child protective services systems have been redesigned to include a differential response approach.

This literature review presents a brief history and description of the practices that define differential response, as well as findings from several evaluation studies. Peer-reviewed articles, project reports, and conference presentations have also been reviewed, but policy manuals and other differential response-related jurisdictional documents have not been included.

What Is Differential Response?

By redesigning the ways in which CPS can respond to screened-in reports alleging child maltreatment, differential response approaches create more flexibility for agencies and their staff. Differential response has also been referred to as *dual track*, *multi-track*, and *multiple response system* or *MRS*. Differential response typically has two pathways to serve families: 1) an investigation pathway and 2) a non-investigation pathway. The non-investigation pathway has also been called *alternative response*, *family assessment response*, and similar titles by various jurisdictions in their implementation processes.

In CPS systems that have incorporated differential response, the investigation pathway is usually restricted to those referrals either in which the child has been severely maltreated or in which it appears that there is imminent risk for further abuse. In general, cases in which there appears to be a potential for involvement of the judicial system, such as serious physical abuse or sexual abuse, are assigned to this pathway. The investigation pathway typically requires the collection of forensic evidence in order to substantiate the maltreatment allegation. Jurisdictions may also decide to screen other types of cases, such as those involving institutional abuse or children with certain disabilities, into the investigation pathway.

The non-investigation pathway is usually identified for cases that have been initially classified as low or moderate risk. A key characteristic of the non-investigation pathway is that it focuses on engaging the family in an assessment process to determine what they need to provide for the children's safety and well-being, and the provision of services to meet those needs. It usually does not include a formal decision as to whether the specific allegations were founded or not,

and the family caregivers are not classified as perpetrators, since no maltreatment is substantiated. Some jurisdictions further differentiate one or both of these pathways.

Some CPS systems include a pathway that provides referrals for community-based services for families that have been screened out by the agency (Child Welfare Information Gateway, 2008), although this is not classified as a differential response pathway in this literature review.

Based on a review of existing state differential response approaches, Merkel-Holguin, Kaplan, and Kwak (2006) identified core components of differential response. These included:

- 1) The use of two or more discrete responses of intervention;
- 2) The creation of multiple responses for reports of maltreatment that are *screened in and accepted for* response;
- 3) The determination of the response assignment by the presence of imminent danger, level of risk, and existing legal requirements;
- 4) The capacity to re-assign families to a different pathway in response to findings from initial investigation or assessment (e.g., a family in the alternative response pathway could be re-assigned to the investigation pathway if the level of risk of the child is found to be higher than originally thought);
- 5) The establishment of multiple responses is codified in statute, policy, and/or protocols;
- 6) Families in the assessment pathway may refuse services without consequence as long as child safety is not compromised;
- 7) No formal determination of maltreatment for families in an assessment pathway, and services offered to such families without any such determination; and
- 8) No listing of a person in an assessment pathway as a child maltreatment perpetrator in the state's central registry.

In related work, Kaplan and Merkel-Holguin (2008) derived a set of core values common to what is, in practice, a diverse set of approaches. They found that, for the non-investigation pathway, there was a focus on:

- Family engagement versus an adversarial approach;
- Services versus surveillance;
- Labeling as "in need of services/support" versus "perpetrator";
- Being encouraging with families versus threatening;
- Identification of needs versus punishment; and
- A continuum of response versus "one size fits all."

Family engagement is often used as an umbrella label for these values and represents a significant change for many CPS agencies. These core values hold that families will be more receptive to services when they feel less under CPS surveillance and experience less stigma, and they can engage more positively in change when they are identified as having both strengths and needs rather than as being perpetrators. The differential response approach also recognizes all families' unique strengths and needs, and addresses these in an individualized manner rather than with a "one size fits all" approach.

The Scope of the Literature Review

The goal of this review is to provide a synthesis of the existing literature regarding differential response. Articles, reports, book chapters, and other documents that present descriptive and evaluative information on child welfare policies, models, structures, protocols, and practices related to differential response were assembled from relevant public and organizational websites, researchers and practitioners in the field, and the authors themselves, as appropriate. Bibliographies and reference lists of documents received were then scanned for further references, and those documents were obtained as well. Slide show presentations from recent conferences were also included when they provided substantive data or other information not available elsewhere. Using this process, a bibliography containing more than 135 reports, articles, books, and presentations on differential response was generated. The subset of this literature containing evaluation findings for differential response approaches was synthesized and incorporated into this review.

Part of the first phase of the review was the preparation of a structured summary for each document. These summaries will be included in an online annotated bibliography to be posted online at www.differentialresponseqic.org. Child welfare and CPS-related literature indirectly related to differential response provided valuable context and support for the documents included in this review, but are not directly addressed here, in the interest of maintaining the focus on differential response.

II. HISTORY OF DIFFERENTIAL RESPONSE

Child welfare, as an area of public policy, began in the late 19th and early 20th centuries, with child safety at home and in the workplace as its primary focus (O'Neill Murray & Gesiriech, 2008). In the United States and other parts of the world, during the first half of the 20th century, society's views on children changed dramatically. Initially considered the property of their families and precluded from governmental intervention, children became recognized as in need of protection from parental maltreatment. Protection primarily included removal of children from their parents' care. In the late 1970s and early 1980s, a deeper understanding of parent-child attachment increasingly influenced child welfare policy and practice (Bowlby, 1969). Strategies for preventing and ameliorating child maltreatment shifted toward empowerment of the family and engagement of the family's strengths as resources for the child. At the same time, courts began to play a larger role in situations in which the governmental agency undertook legal custody of a child or ordered services. Because agencies needed to show significant evidence of maltreatment when seeking legal custody or ordering services, CPS began to focus on obtaining evidence that would be accepted by the court (Hardin, 1996).

While parents are still legally and socially responsible for their children's care and safety, governments legally mandate that state, local, and tribal public agencies create child protective services to respond to allegations of harm and protect children. In carrying out its mandate, the CPS system must balance the protection of children's physical and emotional safety with recognition of families' unique strengths and needs. The CPS system must tailor a response to families that builds on their capacities in meeting their safety and service needs.

Many practices, protocols, and policies have been developed, implemented, and evaluated, in an attempt to simultaneously meet the unique needs of each child and family involved in the child protection system and achieve consistently high standards for system performance. One of the more recent approaches is differential response. First introduced in the early 1990s, differential response has spread nationally and internationally in an effort to address the growing recognition that families' differing circumstances and needs necessitate distinct responses. While having common philosophical and strategic foundations, various differential response approaches have developed at state and county levels, with unique trajectories and some variation in motivations, purposes, and impetuses. This chapter reviews the chronological development of various differential response approaches. It then explores some of the critical events that provided the backdrop for their development.

Development of Differential Response

In 1993, Florida and Missouri each passed legislation to make their CPS systems more responsive to varying levels of risk and the unique service needs of families and children reported to CPS. This new approach was intended to be efficient and effective in addressing maltreatment while minimizing caseworker burnout and turnover. The Family Assessment Response System (FARS) in Missouri was initially piloted in 14 counties, and implemented statewide by 1999 (Loman & Siegel, 2004a; Siegel & Loman, 1997; Siegel & Loman, 2000). This approach has served as a model for differential response in other states. Florida also initiated differential response statewide in 1993, but a 1996 evaluation found its implementation

to be inconsistent across districts. In 1998, the mandating legislation was eliminated and differential response was discontinued in the state.¹

Other states that introduced differential response in the 1990s included Oklahoma, Virginia, and Washington. In 1998, the Oklahoma Department of Human Services implemented a statewide non-investigation pathway as part of the CPS system (Zielewski, Macomber, Bess, & Murray, 2006). Virginia piloted differential response in five local departments from 1997 to 1999, and implemented the approach statewide in 2002 (Virginia Department of Social Services [VDSS], 2007). The Washington state legislature funded statewide implementation of its Alternative Response System in 1997 and the system has since been integrated into a broader child welfare system redesign (Washington State Department of Social and Health Services, 2008).

Some states took steps toward differential response implementation that were not fully realized. The Texas Flexible Response model was piloted in San Antonio in 1997. Though the evaluation found that assessments took less worker time than investigations and that child safety was not jeopardized, the state chose to implement investigations for all cases, in lieu of Flexible Response (Chipley, Sheets, Baumann, Robinson, & Graham, 1999). In 1997, the Delaware legislature passed a statute allowing the implementation of differential response, but the state Department of Services for Children, Youth, and Their Families made a policy decision to investigate all screened-in reports and did not implement differential response. West Virginia implemented differential response on a pilot basis with the intent of going statewide, but financial resources limited implementation to five counties (Costello, 1998). Arizona used the Family Builders Program between 1997 and 2004 in 10 of the state's 15 counties, as an alternative response to facilitate response by community-based service providers to low priority reports of suspected abuse or neglect (Merkel-Holguin et al., 2006). The program was subsequently discontinued, primarily due to funding and service capacity challenges.

Additional differential response initiatives developed during the last 10 years include those in Alaska, Kentucky, Louisiana, North Carolina, and Tennessee. Based on the Missouri model, Alaska's differential response effort began as a pilot in the Matanuska-Susitna Valley and was expanded in 2001 to Nome and Anchorage (Merkel-Holguin et al., 2006). Kentucky's Multiple Response System began as the focus for the state's Title IV-B Family Services Plan for 2004-2009, and was implemented statewide beginning in 2004 (Huebner, 2005). In response to increased referrals, the Louisiana legislature developed guidelines for a multiple pathway approach to child protection and piloted it in the Jefferson and Orleans townships with low-risk families. In 2001, as a response to the state's federal Child and Family Services Review, the North Carolina legislature adapted child welfare statutes to allow for a Multiple Response System demonstration in 10 counties. By 2006, North Carolina expanded the initiative statewide (North Carolina Department of Health and Human Services [NCDHHS], 2004). In 2005, the Tennessee General Assembly passed legislation authorizing implementation of the Multiple-Level Response System over a 5-year period, with a plan to implement it statewide by 2011 (Merkel-Holguin et al., 2006).

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¹ More recent efforts to reinstate the program as a partial solution for worker turnover (beginning in 2002) are in process.

Minnesota developed a 20-county differential response demonstration project beginning in 2001, which was implemented statewide by 2004. Evaluation findings reported that families, CPS workers, and community-based service providers found the approach to contribute to more positive working relationships; that families in the non-investigation pathway received more needed services than those in the investigation pathway; and that families in the non-investigation pathway were less likely to have new maltreatment reports (Institute of Applied Research, 2006; Johnson, Loman, & Siegel, 2005; Loman & Siegel, 2004b; Minnesota Department of Human Services, 2005; Siegel & Loman, 2002; Siegel & Loman, 2003). Minnesota's demonstration was unique in that it was supported with an initial contribution by the McKnight Foundation. This provided participating counties the funds to address initial service needs for families served through the non-investigation pathway, without stretching the county child welfare budget.

Some jurisdictions also implemented child-welfare, child-protection, and family-support reforms that addressed many of the same needs as differential response but did not reflect all of the core components (Merkel-Holguin et al., 2006). In Iowa and South Dakota, assessment was used in all CPS responses to balance concerns regarding child safety with the desire for a less adversarial approach. Massachusetts provided private, community-based services to families with unsubstantiated reports through the pilot project Connecting Families in six locales. In Michigan, disposition processes were structured to allow for five differing categories of service provision based on a structured decision-making model. In New Mexico, the state created what it called a "differential response" unit for families whose reports were screened out. North Dakota implemented an assessment approach for all families regardless of risk level, and eliminated the investigation pathway. In Wisconsin, a grantee process allowed for local variations on approaches that used multidisciplinary community approaches to address child maltreatment.

In California, a statewide Child Welfare Redesign effort brought together a group of 60 experts and stakeholders for several gatherings and a lengthy planning process, in response to a legislative mandate (Schene & Oppenheim, 2005). At the state level, three possible pathways were recommended.

- Path 1 serves families that are experiencing problems but do not meet statutory definitions of maltreatment, and are subsequently linked to services outside the CPS system.
- Path 2 serves families in which risk of future harm is low or moderate, children are deemed safe, and the family is likely to engage voluntarily with CPS and community service providers to improve child well-being.
- Path 3 serves families in which children are determined to be unsafe and risk of future harm is moderate or high. This path resembles the more traditional CPS response, in which actions may be taken with or without the family's consent, and court involvement may occur.

The state funded an initial 11 counties to test this multiple pathway approach. An additional 32 counties joined their counterparts in a Breakthrough Series Collaborative project funded by Casey Family Programs from 2002 through 2006. The project's goal was to improve the participating counties' organizational capacity in implementing this three-path model (Casey

Family Programs, 2007). While many counties in California refer to their implementation of this three-path model as differential response, a finding is made as to whether or not the allegation of maltreatment is substantiated for Path 2 families that receive a "non-investigative" assessment response.

In 2004, the Ohio Supreme Court Subcommittee on Responding to Child Abuse, Neglect, and Dependency recommended the implementation of differential response in the state. Planning began in June 2007, with implementation in 10 pilot counties launched in July 2008. Hawaii's differential response was implemented statewide in 2005 (Walters, Beatty, Livingston, & Lau, 2007), and Nevada began implementing a differential response pilot project in three counties in 2007 (Siegel, Loman, Cline, Shannon, & Sapokaite, 2008).

Connecticut and Vermont are currently laying the groundwork for implementing differential response (Connecticut Department of Children and Families, 2009; Vermont Department for Children and Families, 2007). Illinois and New Jersey are also exploring the potential benefits and challenges of differential response for their constituents. Child welfare constituencies in Illinois are currently advocating for the implementation of differential response in the state (Richardson, 2008). The New Jersey State League of Municipalities published a recent document supporting implementation of differential response and announcing the intent of the state Department of Children and Families to fund a four-county pilot project (Ryan, 2007).

Advocacy groups in Maryland promoted the differential response approach as a way to address racial disproportionality in the state's child welfare system (Advocates for Children & Youth, 2008), and it was authorized in the 2008 legislative session (Maryland Department of Legislative Services, 2008). However, the state Department of Human Resources reported that, due to the need for substantive additional public and community resources, the model would not be implemented (Maryland Department of Human Resources, 2008).

Figure 1 shows the number of states implementing differential response either statewide or on a pilot basis between 1993 and 2009, based on the literature available.

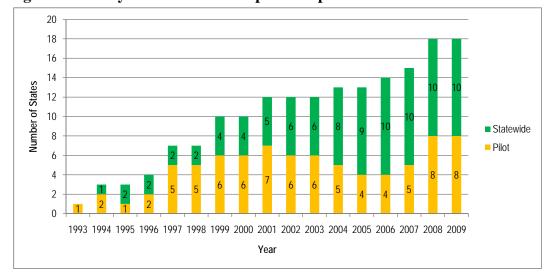


Figure 1. History of Differential Response Implementation

Contributing Events in the History of Differential Response

The previously described approaches to diversifying CPS response took place during a period when many discussions on CPS reform were taking place. This section describes the larger CPS context in which differential response developed prior to the 1990s, as well as some of the events that provided the context for development of the differential response approaches described.

Beginning with the Child Abuse and Treatment Act (CAPTA) in 1974, followed closely by the Indian Child Welfare Act and Titles IV-B, Subparts 1 and 2, that support Child Welfare Services and Promoting Safe and Stable Families efforts at the state and tribal levels, the federal government has been a leader in addressing child abuse and neglect. The Adoption Assistance and Child Welfare Act of 1980, commonly known as Public Law 96-272, provided federal funding incentives to states to maintain children safely in their own homes or, if removal was necessary for safety reasons, to reunify them as quickly as possible. This law led to the widespread development during the late 1980s and early 1990s of family preservation and reunification programs across the country, encouraging the shift to a more family-centered child welfare practice that emphasized the family's role in helping plan for services to meet its needs. This shift continued in the late 1990s and into the 21st century, with the increased use of family group decision making and other family engagement approaches to child welfare decision making and service planning (Pennell & Burford, 2000; Wheeler & Johnson, 2003). The reauthorization of CAPTA in 2003 required that child protective services agencies develop triage procedures to refer children who were not at imminent risk of harm to community organizations or voluntary preventive services.

The Harvard Executive Session, a group of child welfare administrators, practitioners, policymakers, and experts, gathered for a series of meetings between 1994 and 1997 to discuss the need for child welfare system reform (Waldfogel, 1998). This group developed recommendations regarding needed changes in child maltreatment reporting and investigation practices, and identified five major system reform issues:

- **Overinclusion** -- Families may be inappropriately reported to CPS for reasons such as personal vindictiveness or lack of resources.
- Capacity -- The number of families referred exceeds the system's ability to respond.
- Underinclusion -- Paradoxically, two groups of families are often underincluded in reports. One group consists of high-risk families screened into CPS systems but not adequately served due to lack of resources. The second group consists of families that voluntarily request services without a screened-in report, but are denied because they are not assessed as high-risk, and are thus ineligible for assistance until actual abuse is indicated.
- **Service Orientation** -- CPS workers try to both keep children safe and keep families intact, while conveying the belief that they, rather than the families themselves, know what is best for children and families. This approach can be confusing and counterproductive.
- **Service Delivery** -- Many families do not receive the services they need. Closer collaboration between CPS and community-based service-providers was recommended, along with increased services for families whose primary language was not English.

The Executive Session proposed a new paradigm for child protection in which the public CPS agency shares responsibility with partners in the community in order to respond to children and families in a more flexible, differentiated approach. This new paradigm would differ from current CPS practice in three ways: increased cross-agency service planning, links with informal helpers, and the application of differential response.

In 2000, the U.S. Department of Health and Human Services' Office of the Assistant Secretary for Planning and Evaluation and the Administration for Children and Families' Children's Bureau (2003), initiated the *National Study of Child Protective Services Systems and Reform Efforts*. This comprehensive study included a review of state CPS policies, a survey of local CPS practices, and a literature review (Walter R. McDonald & Associates, Inc., 2001).

This study identified 20 states providing both investigative and alternative responses, and compared their differential response approaches in terms of policy, implementation, model purpose, pathway definition, and case type. In reporting on local-level differential response practices, the study estimated that almost two-thirds of agencies provided some form of differential response, and that the majority had differential response in place for more than 5 years. The literature review conducted to complement the findings from the field (which

included documents produced between 1996 and 2001), indicated that differential response was a general direction that CPS practice and policy might take in the "next few years."

In 2003, the Child Welfare League of Canada (Trocmé, Knoke, & Roy, 2003) published a book of articles describing research, policy and emerging models related to differential response implementation in Canada, Australia, England, and the United States. Editors asserted the "tremendous potential and promise" of the approach, while advocating "thoughtful and well conceived applied research programs to provide a critical evaluation of effectiveness and outcomes" (Dudding, 2003, p. vi). This volume explored the themes that CPS should differentiate levels of family risk, provide diverse and responsive services, and be grounded in effective community-based networks of formal and informal resources. Cultural issues related to effective CPS practice were also addressed, as they related to First Nations children and families, and the French-speaking areas of Canada (Clavel, Cadieux, & Roy, 2003; Foxcroft & Blackstock, 2003).

Shusterman, Hollinshead, Fluke, and Yuan (2005) conducted the first multistate analysis of case-level differential response data from the National Child Abuse and Neglect Data System (NCANDS), as part of a research contract funded by the Office of the Assistant Secretary for Planning and Evaluation for secondary analysis of NCANDS data on topics of current policy interest. Data from 2002 for eight states were analyzed, which included information on 313,838 children, 140,072 of whom were served in the non-investigation pathway. The study found that jurisdictions were referring children to the non-investigation pathway at a stable or increasing rate, and that children served through that pathway were not at any more risk for subsequent reports or victimization than children who received investigations.

In 2005, in response to the interest in and proliferation of differential response around the country, the American Humane Association published a double issue of *Protecting Children*, followed by a seminal, descriptive study entitled the *National Study on Differential Response in Child Welfare* (Merkel-Holguin et al., 2006), in collaboration with the Child Welfare League of America. A few years later, Kaplan and Merkel-Holguin (2008) revisited the study findings and identified several key, next steps. A growing number of states also began reporting data on differential response to NCANDS, thereby contributing to our understanding of the differential response landscape from a national, quantitative perspective (Ortiz, Shusterman, & Fluke, 2008; Shusterman & Ortiz, 2008).

Differential response is now being implemented either statewide or as a pilot in 18 states, and another 6 states have plans to reorganize their CPS system to implement differential response in the near future (Kaplan & Schene, 2008). The next chapter describes in greater detail the core elements of differential response and specific strategies for implementation.

III. IMPLEMENTATION OF DIFFERENTIAL RESPONSE

This chapter discusses the literature regarding differential response practices and protocols. The literature is reviewed in terms of the proposed typology of key components and in terms of more detailed description of practices in the field. Examples are also given of state implementation strategies.

Core Elements

As discussed in Chapter I, one typology of core elements of differential response includes the following.

- There are two or more discrete responses to screened-in reports.
- Assignment protocols and criteria are based on assessment of risk, danger or other requirements.
- There is the capacity to reassign families to another pathway.
- The various responses are codified in statute, policy, or protocols.
- Families may refuse services in the non-investigation pathway;
- There is no formal determination of whether maltreatment has occurred in the non-investigation pathway.
- Caregivers are not determined to be perpetrators and are not listed in a central registry.

The extent to which these elements appear in jurisdictions that have implemented differential response is discussed below.

Two or More Pathways for Families Screened Into the CPS System. A core element of differential response is that it reorganizes CPS to include two or more pathways to serve families that have been screened-in and accepted by the CPS system. At the time of the 2006 national study, 15 states were found to have this component in place (Merkel-Holguin et al., 2006).

The literature shows that some jurisdictions have more than one non-investigation pathway:

- Olmsted County, Minnesota, includes a separate pathway for families assessed as dealing with domestic violence issues (Sawyer & Lohrbach, 2005a).
- Hawaii's differential response approach includes both a Family Strengthening Services pathway that requires family participation, and the Voluntary Case Management Services pathway, in which the family may decline services (Walters et al., 2007).

Although a pathway that addresses reports that have been screened-out is not part of the proposed typology of differential response, several states have established more formal responses to screened-out reports. Merkel-Holguin et al. (2006) reported that seven of the 15 differential response states provided screened-out families with referrals to community-based services. Two states' strategies are as follows:

• Kentucky includes a pathway referring families to law enforcement when the alleged perpetrator is not the child's caretaker.

• Many of California's counties are implementing models described in the literature as differential response but that provide a non-investigation response only to screened-out families (Bagdasaryan, Furman, & Franke, 2008; Conley & Duerr Berrick; 2008; Schene & Oppenheim, 2005). Path 1 links families that do not meet statutory definitions of maltreatment to services outside the CPS system. Similarly, Michigan has implemented a five-path approach, but none of these pathways meets the criteria of a non-investigative response for screened-in families (Michigan Department of Human Services, 2008).

Assignment Protocols and Criteria. The decision regarding whether to screen a report in or out is commonly made at the point of initial receipt. An intake worker may make a decision to screen out the report, recommend an investigation by the agency, or refer the report to an assessment pathway. Supervisory review and approval is often required.

States have differing criteria for how cases can be referred to the non-investigation pathway. The U.S. Department of Health and Human Services (2003) found that 69% of reporting local jurisdictions always required the worker to make an initial safety and risk assessment and determine which pathway to direct the case to. County-administered differential response programs were more likely than state-administered agencies to use formal safety and risk assessment instruments, but were less likely to use a formal domestic violence assessment tool. Other jurisdictions ask the reporter a series of questions and review the agency records to determine if the alleged perpetrator or child victim is known to the agency. As would be expected, there is some evidence of regional variation in assignment to pathways within jurisdictions (Huebner et al., 2009).

One example of a pathway selection protocol is the "RED team" (review, evaluate, and direct) approach, used in Olmsted County, Minnesota since 1999 (Sawyer & Lohrbach, 2005a). In this approach, an experienced social worker makes an initial decision about whether a report requires a CPS response. When a report is screened-in as meeting the statutory threshold for public intervention, it is taken to the RED team, which is composed of representatives from a spectrum of child welfare-related disciplines and includes social workers from intake, assessment, investigation, and ongoing intervention. The team can refer a report to the investigation pathway, the Family Assessment Response System pathway, or a pathway specifically for families identified as being involved in domestic violence. The RED team's use of group decision making was found to build agency capacity and result in more consistent and reliable decisions over time.

The Kentucky intake process involves screening and assessing children's risk and safety using a risk matrix (Huebner, 2005). The risk assessment process, termed Continuous Quality Assessment (CQA), consists of a checklist of risk factors and narrative screens with prompts to assist intake workers in assessing child and family functioning. After the intake call, case criteria are assessed and documented. The CQA rates risk and maltreatment using a 5-point scale (0-4). Reports meeting the criteria for abuse and neglect are assigned either to Families In Need of Services Assessment (FINSA) or to an investigation.

Various assessment instruments are being used in the non-investigation and investigation pathways. In response to a worker-identified need for an appropriate assessment tool, Kirk

(2008) adapted the existing North Carolina Family Assessment Scale (NCFAS) for use by jurisdictions offering differential response to help target services to families and to evaluate post-service outcomes. The NCFAS-G (for general services) assesses the family's level of functioning along several dimensions, including family environment, parent capabilities, family interactions, family safety, child well-being, social and community life, self-sufficiency, and family health (Kirk). The NCFAS-G has been used and adapted in several jurisdictions, including Nevada (Weiser & Dreitzer, 2008), North Carolina, and San Mateo County, California (Kirk).

Criteria for pathway assignment are based on department policy or enabling legislation (see Center for Child and Family Policy, 2006; Loman & Siegel, 2004b; Siegel et al., 2008). Generally, reports that are judged to represent low to moderate safety risk to the children are eligible for the non-investigation pathway. Reports that allege sexual abuse, serious physical abuse, such as broken bones or internal injuries, fatalities, or near-fatalities, or other behaviors that could result in a felony prosecution, or that involve families with a chronic history with the child protection agency, are usually investigated. However, rules mandating an investigation vary from state to state (Huebner et al., 2009; Office of Children's Administration Research, 2000; Siegel & Loman, 1997;). Missouri law stipulates that reports involving fatalities, sexual abuse, severe abuse or neglect, serious abuse, or potentially criminal acts must be investigated, and most become co-investigations with law enforcement (Loman, 2005; Siegel & Loman, 1997). Minnesota's criteria for investigation include the alleged maltreatment types of sexual abuse, abuse in a licensed facility, and "serious harm" (Sawyer & Lohrbach, 2005a).

Variations in the application of criteria have been found in several jurisdictions. Shusterman, Fluke, Hollinshead, and Yuan (2005) found that the non-investigation pathway was more likely to be identified as appropriate when reports were from non-professional or educational sources rather than from medical, social services, or legal/criminal justice reporters; when safety issues were less pressing; and when there were no allegations of sexual abuse. Shusterman and Ortiz (2008), in a multistate analysis using 2006 NCANDS data, found that the most frequent maltreatment type referred to the non-investigation pathway was neglect (45%). In Nevada, reports alleging improper supervision or educational, environmental, physical, or medical neglect are assigned to the non-investigation pathway (Weiser & Dreitzer, 2008). Educational neglect was found to be investigated only 6% of the time in Missouri; most reports of educational neglect were compounded with another type of maltreatment (Siegel & Loman, 1997). In Virginia, a family that has been referred to the non-investigation pathway three times prior to the current report must be investigated (VDSS, 2008).

Pathway Reassignment. All implementations of differential response allow for reassignment to the investigation pathway of a report referred to the non-investigation pathway (Costello, 1998; Huebner et al., 2009). In the Nevada differential response approach, if Family Resource Center staff members determine that a child is unsafe, that there is an immediate need for intervention, or that maltreatment allegations are not within the scope of differential response, the case is returned to the investigation pathway (Weiser & Dreitzer, 2008). The Alberta Response Model in Alberta, Canada, allows families to change response pathways if the perceived risk to the child or the family's voluntary participation changes (Anselmo, Pickford, & Goodman, 2003).

Some jurisdictions allow a report to be reassigned from the investigation pathway to the non-investigation pathway if the case presents less risk to the children than initially believed. At the time of the Merkel-Holguin et al. study (2006), 7 of the 15 states identified as having differential response at that time reported that reassignment was possible from the investigation to the non-investigation pathway. Some research has reported that such transfers happen less frequently than transfers from the non-investigation pathway to the investigation pathway (Loman and Siegel, 2004b).

Pathways Must Be Codified in Statute, Policy, and Protocols. The implementation of differential response has been initiated through legislation in several jurisdictions, including the following examples:

- In Kentucky, the legislative language allowing a differential response to child maltreatment reports through the FINSA pathway described previously was embedded in their approval of the Statewide Automated Child Welfare Information System (Huebner et al., 2009).
- The Minnesota differential response approach, Family Assessment Response, was developed, piloted, and implemented statewide, with the support of several pieces of legislation allowing counties to respond to less severe child maltreatment reports without a disposition (Institute of Applied Research, 2004).
- In 1994, the Missouri legislature passed a bill allowing the state Division of Family Services to implement a "flexible response system," and authorized an initial pilot in 14 counties (Loman and Siegel, 2004a).
- North Carolina's mandate for developing the state's Multiple Response System came from the state Senate in 2001, after the findings of the federal Child and Family Services Review were released (NCDHHS, 2004).
- After an initial pilot project from 1997 to 1999, the Virginia House passed legislation in 2000 that mandated the establishment of statewide differential response, and a yearly evaluation of its outcomes (VDSS, 2008).

Families May Refuse Services. A family's ability to accept or refuse offered services after an assessment, as long as this refusal does not compromise child safety, is a core element of differential response. The purpose of this practice is to create a non-adversarial partnership among CPS, service providers, and family members in order to maximize commitment to improved child and family outcomes. However, it remains questionable whether services conducted within CPS can truly be voluntary (Conley, 2007). If a family refuses to accept services in the non-investigation pathway, most states will reassign the case to the investigation pathway or open a court case while working with the family.

For example, Hawaii's non-investigation pathway for moderate-risk families is explicitly called Voluntary Case Management (Walters et al., 2007). In this pathway, a family that agrees to participate receives a comprehensive assessment and ongoing case planning that includes both identified risk concerns and a plan to address them. Services are provided at no cost to the family and, if the outcomes identified in the case plan are successfully achieved, the case does not result in a CPS finding. If the family chooses not to participate or does not complete the services as

recommended, the case is routed back to child welfare services, possibly prompting an investigation and a court-ordered service plan.

No Formal Determination of Maltreatment. In an investigation, a systematic effort is typically made to obtain evidence regarding the alleged abuse, and some level of legal proceedings is initiated if alleged abuse is substantiated or indicated. For cases in a non-investigation pathway, however, family members are not labeled as perpetrators, nor are children labeled victims, and services are provided without a formal substantiation of the alleged maltreatment (Child Welfare Information Gateway, 2008).

Merkel-Holguin et al. (2006) identified 15 states that did not require a substantiation disposition for families routed to their non-investigation pathway. Some jurisdictions, such as Delaware, Iowa, South Dakota, Texas, and Westchester County, New York, decided not to implement differential response because legislative mandate, department policy, or agency protocol required that all maltreatment reports receive a disposition of "substantiated" or "unsubstantiated." In Yuan's (2005) outline of potential policy issues related to the implementation of differential response, she questioned whether assessment of service needs should be separated from a determination of abuse or neglect in both the investigation and non-investigation pathways.

No Registration of Caregivers in the Central Registry. When a maltreatment report is substantiated, the name of the alleged perpetrator is often entered into a central registry and made available for future use by public agencies. A USDHHS (2003b) study found that all participating states had a central registry for perpetrators, but varied greatly in the information they stored there. Ten states maintained information regarding all reports, 15 had unique guidelines for what was stored, and 23 had central registries that included only substantiated reports. In a non-investigation pathway, names are usually not entered into a central registry. Merkel-Holguin et al. (2006) found that 14 of 15 states indicated that they did not include the name of the alleged perpetrator in differential response cases in the state's central registry. At the time of that report, Florida was reportedly investigating the option of including the name but not the label "alleged perpetrator."

Additional Features of the Non-Investigation Pathway

In addition to the core elements discussed previously, several other features of the non-investigation pathway are critical to the implementation and sustainability of the approach. These include:

- Engaging families;
- Being culturally relevant;
- Matching services to needs;
- Being flexible;
- Providing training and supervision; and
- Maintaining community partnerships.

Engaging Families. One of the distinguishing features of the non-investigation pathway is that parents and/or caregivers are engaged in the planning and achievement of the safety and well-

being of their children, rather than treated as alleged perpetrators. The exact balance of family and agency power and roles, and whether engagement is a means to an end or an end in itself, remains open to interpretation. Connolly (2005) characterized an orientation to family support as an understanding of the social difficulties experienced by families and a willingness to provide intensive family-focused services. English, Wingard, Marshall, Orme, and Orme (2000) concluded successful engagement of families was dependent on the families' recognition that their behavior was problematic and their willingness to engage in building solutions. They also noted the importance of staff members having sufficient skills to support families in recognizing their challenges and continued risk for child maltreatment, and to engage them in planning and resolving issues.

Lohrbach et al. (2005) identified family engagement as central to "participatory social work practice," and asserted that family assets, resources, and capacities were central to the effective resolution of child maltreatment issues. Among the strategies that jurisdictions use in their efforts to engage families were openly sharing information and professional knowledge; exploring family strengths; services driven by family- and agency-identified needs; and maximum family input into case planning. Based on these guidelines, Olmsted County, Minnesota, introduced family group decision making, case planning, and rapid response planning conferences into their child protective development plans in 1997. The type of conference they use depends on the severity of the case. The initiation of this series of family involvement strategies has led to a policy shift toward strengths-based partnership building with families (Christenson, Curran, DeCook, Maloney, & Merkel-Holguin, 2008).

North Carolina's approach incorporated a set of strengths-based strategies to maximize the ability of CPS to effectively engage families and community partners. Child and family team meetings were integrated into the implementation of the state's non-investigation pathway, as part of in-home services (Comer and Vassar, 2008). While not strictly differential response, California's Breakthrough Series Collaborative identified strategies to improve family engagement, including respectfully engaging families early in the process, using community partners to engage birth families, and including families in all aspects of decision making (Casey Family Programs, 2007).

Being Culturally Relevant. Cultural relevance is an important part of most jurisdictions' family engagement efforts. Again, while not strictly differential response, several California counties made ethnic and cultural considerations a cornerstone of their policy and practice (California Social Work Education Center, 2003). One example is the Point of Engagement model initiated in the predominantly African-American and Latino neighborhood of South Central Los Angeles (Marts, Lee, McRoy, & McCroskey, 2008). The model emphasized the protective role that churches and other faith-based groups can play in supporting families, and engaged families with culturally competent domestic violence, substance abuse, and child welfare services. These strategies were determined to be successful at keeping many children out of the CPS system, and therefore contributed to reducing disproportionality in the child welfare system.

Ethnic and cultural inclusion was also extensively explored in Canadian and New Zealand applications of the differential response approach (Clavel et al., 2003; Trocmé & Chamberland, 2003). In British Columbia, the overrepresentation of aboriginal children in the child welfare

system led to the development of tribal-based child welfare agencies largely grounded in differential response principles and practice (Foxcroft & Blackstock, 2003). New Zealand's outcomes-based differential response approach applied "family-led and culturally based" outcomes for each phase of their work (Connolly, 2007).

Matching Services to Needs. In the non-investigation pathway, a determination is made of what services the family needs. Although provision of service is a key concept related to non-investigation, literature on the provision of services is sparse.

Zielewski et al. (2006) examined differential response at an urban and a rural site in both Kentucky and Oklahoma, and identified several key elements that influenced how families were referred to the non-investigation pathway. Infrastructure and service availability were found to vary a great deal across the four sites in the study. Factors such as transportation, timing, location, cost, and the quality of relationship between family and service provider influenced families' success in accessing services. In particular, mental health and substance abuse services were identified as limited by being unavailable in rural areas and oversubscribed in urban areas. Workers were more likely to follow up when families were referred for more intensive services, and CPS workers, service providers, and families all agreed that being served through the non-investigation pathway made families more willing to work with and communicate with workers and service providers. The study recommended more policy and practice guidance for caseworkers regarding how to proceed with supporting families postassessment.

Being Flexible. One hallmark of differential response is having the flexibility of resources to meet families' service needs. In Minnesota, the McKnight Foundation supported the initial implementation of differential response by providing funds to help defray additional staff hiring and training costs, cover needs identified in the course of assessments, and support the evaluation, including the provision of incentive stipends for families participating in the evaluation (Loman & Siegel, 2004b). In the current Ohio differential response implementation, the 10 pilot counties will be reimbursed \$1,000 per family for postassessment services while the program evaluation is being conducted (C. Kaplan & L. Merkel-Holguin, personal communication, July 24, 2007). In other jurisdictions, while financial incentives may not be provided to families, caseworkers seek to provide or arrange for services based on need, in a flexible manner.

Providing Training and Supervision. Each jurisdiction must determine the best caseload standard and structure for the implementation of differential response. For example, the Center for Child and Family Policy (2004), in its evaluation of North Carolina's differential response, recommended a 1:8 caseload standard for workers serving non-investigation pathway families, to address increased time demands related to working more closely with the families. The study also recommended the continuation of the same social worker in the non-investigation pathway as long as the family was involved with the agency, so that the demands of new cases did not interfere with workers' capacity to serve families on their current caseload.

Worker training and supervision has been raised as a critical component of successful differential response implementation (Child Welfare Information Gateway, 2008). Similar to other CPS and child welfare functions, high-quality, ongoing training must be provided for workers responsible

for pathway assignments and implementation of assessments. Cross-training for all workers in the CPS system, including mandated reporters, community-based service providers, and court and law enforcement personnel was also recommended.

Comer (2008) stressed the importance of well-designed training for systemic change. Critical components of such training include common structure and language; a respectful, safe training environment; participant opportunities to make emotional connections to the material; opportunities for reflection and application; and skills practice. The experiences and knowledge of workers have also been leveraged to construct differential response training programs in North Carolina and Alameda County, California (Comer & Vassar, 2008; Duerr Berrick et al. 2008).

Maintaining Community Partnerships. Differential response approaches vary in the extent to which private agencies serve families referred to the non-investigation pathway. Some states, such as Florida (The Florida Senate, 2003) Kentucky (Huebner et al., 2009), and Washington (Office of Children's Administration Research, 1998), implemented differential response approaches in which responsibility for serving families referred to the non-investigation pathway was shared between public and private agencies. In these cases, the public agency retained case planning and management responsibility but either the assessment or service delivery was contracted to private providers. In Nevada, all service responsibilities for the non-investigation pathway were transferred to non-public provider agencies, relying on contracts with local family resource centers (FRCs). The system of FRCs was established by the state legislature to work with state and county agencies primarily to help families and individuals access needed services and support (Siegel et al., 2008). The FRCs hired differential response staff members, who responded when CPS assigned a report to differential response. Huebner et al. (2009) found that in Kentucky, the original plan to transfer all case management responsibility for noninvestigation pathway families to private agencies met with considerable resistance from the public CPS agency and resulted in either the non-investigation pathway being underused or responsibility being shared.

Schene (2005) highlighted the importance of both determining the availability and accessibility of needed services, and effectively coordinating between CPS and community-based service providers. Zielewski et al. (2006) identified factors that affect the success of this connection, including the quality of communication between service providers and CPS and the availability, accessibility, and capacity of community-based services. Though not directly differential response, a San Mateo County, California, survey of community-based service providers reported that they were interested in working with the child welfare agency, but that significant gaps existed in the service array, organizational capacity, and staff training needs (Sphere Institute, 2006).

Some jurisdictions used differential response to successfully build community capacity and collaboration. In Olmsted County, Minnesota, CPS integrated domestic violence service providers, law enforcement and probation, and the courts (Sawyer & Lohrbach, 2005b) into their team approach to CPS reports. The Ohio Alternative Response System places emphasis on building and maintaining constructive relationships between and among state agencies, county agencies, community providers and line workers, supervisors, and families (Kaplan, Shannon, & Loman, 2008).

Differentiation of cases by severity was also found to positively affect work being done by other community partners involved with the same families. For example, a Missouri study found that the partnership between CPS and law enforcement was enhanced by the clear identification of more serious cases for the investigation pathway (Loman, 2005).

New Zealand's outcome-focused approach relied heavily on partnerships with non-governmental and community-based service providers (Connolly, 2007). While not directly differential response, several examples of successful Canadian community-based service models were presented for consideration in the literature (Anselmo et al., 2003; Brubacher & Narayan, 2003).

Implementation Barriers and Strategies

While differential response has many philosophical and practical advantages as an approach to addressing child maltreatment, it also presents challenges to CPS systems, which must make major shifts in practices and resource allocations to implement this approach. Primary barriers to successful differential response implementation include safety concerns, resource allocation, consistent application of assessment and casework protocols and tools, obtaining community buy-in, and community capacity for service provision.

For states such as Minnesota (Loman & Siegel, 2004b), evaluation findings that differential response did not put children in great danger were central to its acceptance. A few states, such as Texas and Delaware, considered differential response but subsequently chose to investigate all screened-in cases to ensure that children were adequately protected (Chipley et al., 1999; Merkel-Holguin et al., 2006).

Insufficient financial and staff resources have also led to challenges in differential response implementation. One example was in North Carolina, where no additional resources were provided with the differential response-enabling legislation. Local staff reported struggling greatly with restructuring their caseloads to allow sufficient time to serve families in the non-investigation pathway (Center for Child & Family Policy, 2004). Recently, Maryland decided not to move forward on differential response implementation due to lack of resources (Maryland Department of Legislative Services, 2008). Part of Minnesota's success in differential response can be attributed to the support of the McKnight Foundation, which contributed significant funding to the state's initial differential response pilot project (Loman & Siegel, 2004b). West Virginia implemented differential response on a pilot basis with the intent of going statewide, but financial resources limited full-scale implementation (Costello, 1998).

Consistent use of assessment tools and the application of casework protocols has also been a challenge. Evaluations of the Missouri use of Structured Decision-Making (SDM) tools found inconsistent use and lack of staff training, which undermined the approach's effectiveness (Siegel & Loman, 1997). Case reviews included as part of Virginia's annual evaluation process found ongoing inconsistencies between articulated case protocols and practice at the local level (VDSS, 2006). Worker training on assessment tools and on the differential response approach was consistently recommended as one way to overcome this barrier.

One major shift that takes place with differential response implementation is an increased need for CPS to obtain services from community-based service providers. Zielewski et al. (2006) found gaps in the availability of key services in both urban and rural areas in Kentucky and Oklahoma. The recent implementation of differential response in Nevada has also found an increased need for service provider capacity in order for the approach to be successful in the state (Siegel et al., 2008).

A commonly used strategy to overcome some of these problems has been to phase in differential response implementation (Bagdasaryan et al., 2008). Rather than immediately implementing differential response statewide, many states have first implemented it on a pilot basis in several counties (Loman & Siegel, 2004a; Loman & Siegel, 2004b; Siegel & Loman, 1997), and then expanded it statewide (e.g., Minnesota and Missouri). Aside from Minnesota and Missouri, states that used a multicounty pilot approach included Nevada (Siegel et al., 2008), North Carolina (Center for Child and Family Policy, 2006), Ohio (Carpenter, 2007), Texas (Chipley et al., 1999), Massachusetts, and Florida (Merkel-Holguin et al., 2006). Kentucky, which has a stateadministered system, implemented differential response statewide without a pilot process (Huebner, 2005; Huebner et al., 2009), and had difficulty in implementing it consistently. In all differential response approaches where implementation was accomplished in multiple sites, some cross-site differences in the actual implementation of the non-investigation pathway structure were found (Center for Child and Family Policy, 2006; Chipley et al., 1999; Huebner et al., 2009; Loman & Siegel, 2004b; Office of Children's Administration Research, 1998; Siegel & Loman, 1997; Siegel et al., 2008; VDSS, 2008). This observation suggests the need to explore change management practices involved in implementing a systems change, and the effects of organizational culture on implementation (Bagdasaryan et al., 2008).

IV. SYNTHESIS OF DIFFERENTIAL RESPONSE EVALUATIONS

Differential response has been studied in many jurisdictions to evaluate its effectiveness and value as an approach to flexibly serving families that are screened-in to receive a CPS response. Differential response has been evaluated in 16 states and 1 Canadian province. Of these evaluations, 13 have been completed and 5 are ongoing, among which, Florida has both a completed evaluation of a discontinued differential response system, and an ongoing evaluation of its current pilot program. Initiatives similar to differential response have been evaluated in three other states. One of these is California, with at least six separate evaluation efforts involving 20 or more counties. Table 1 summarizes the status of the evaluations described in this chapter.

Table 1.The Status of Differential Response and Related Initiative Evaluations

	Differential R	esponse (DR) Program E	valuations					
Jurisdiction	Year Initiated	Evaluation Period	Evaluation Status					
AK	1999	1999-2001	Completed					
Alberta, Canada	2002	2003-2004	Completed					
AZ	1997	1999-2001	Completed					
FL	1993; 2005	1996	Completed; ongoing					
HI	2005	TBD	In planning/preliminary results					
KY	2000	2001-2005	Completed					
LA	1999	2001-2004	Completed					
MN	1997	2001-2006	Completed					
MO	1994	1994-2005	Completed					
NC	2001	2003-2004	Completed					
NJ	2004	2004	Ongoing					
NV	2007	2007-2010	Ongoing					
OH	2007	2007-2010	Ongoing					
TX	1995	1998-1999	Completed					
VA	1997	2004-2008	Completed					
WAa	1998	1996-2005	Completed					
WV	1995	1996-1997	Completed					
		ated Initiative Evaluation						
Jurisdiction	Year Initiated	Evaluation Period	Evaluation Status					
CA								
11 pilot counties	2003	2003-2005	Ongoing					
11 small counties	2004	2004-2005	Completed					
Alameda	2002	2002-2007	Completed					
Contra Costa	2004	2005-2006	Completed					
Los Angeles	2005	2005-2007	Completed					
Monterey	2007	2006-2008	Ongoing					
MA	2001	2004-2006	Ongoing					
NY (Westchester County)	2004	2004-2006	Completed					

^aWashington's implementation of differential response is currently included as part of the state's child welfare redesign, and may include screened-out reports at the time of this writing.

Considered as a whole, these evaluations are instructive on two levels. First, they suggest ways of implementing differential response that have been effective in specific contexts and that could be tested in other settings to determine whether the approach is transferable or unique to its original venue. They also identify some practices and implementation strategies that have been less effective than anticipated. Second, they provide insight into evaluation methodologies that

can be used to determine whether differential response is effective and efficient. This section synthesizes the findings of these studies and examines their implications for future differential response evaluation efforts.

The evaluations varied considerably in terms of scope and methodology. Some have not yet produced formal written evaluation reports but plans, methodology, and preliminary results were reported in informal ways. Consequently, the amount of information available about the studies was extremely varied. In an effort to develop a comprehensive literature review, all of the differential response evaluations identified in Table 1 were considered.

Many evaluations included comparisons between families receiving different responses from the CPS agency. Table 2 indicates which studies included which types of comparison groups. To date, only one completed study used random assignment of families eligible for non-investigation services into groups that received non-investigation and investigation services.

Table 2. Outcome Evaluation Methodologies

Differential Response (DR) Program Evaluations											
Jurisdiction	Experimental Design with Random		mental Design	Natural	Pre-Post Data						
	Assignment	Matched Site	Matched Families	Experiment	Comparison						
AK		>			~						
Alberta, Canada				✓ (case review)							
AZ				~							
FL				~							
HI				✓ (case review)							
KY			✓ (sub-studies)	~							
LA				✓ (case review)							
MN	~			·							
MO		>			~						
NC		>									
NJ				>							
NV				>							
OH	>										
TX		>									
VA				>							
WA				>							
WV				>							
DR Total	2	4	1	11	2						
		Related Initiative I	Evaluations								
Jurisdiction	Experimental Design with Random	Quasi-Experi	mental Design	Natural	Pre-Post Data						
	Assignment	Matched Site	Matched Families	Experiment	Comparison						
CAa											
11 pilot counties				>							
Alameda			~	~							
Contra Costa	?b			>							
Los Angeles				>							
Monterey				>	~						
MA			~		~						
NY (Westchester County)				~							
Related Total	1?	0	2	6	2						

^aThe 11 small-county study in California did not include an outcome component. ^bDuerr Berrick et al. (2008) reported that an evaluation using random assignment to experimental and control groups has recently been implemented in Contra Costa County; however, no additional information was available at the time of this writing.

Evaluation Design, Methodology, and Results

Three major components of an evaluation -- process evaluation, outcome evaluation, and cost evaluation -- as implemented in the existing differential response evaluation literature, are summarized in the remainder of this chapter. For each component, evaluation methodologies employed and the results found are summarized.

Process Evaluation. Process evaluation methods are intended to address why specific outcomes were or were not achieved. Process evaluations of differential response generally include collection and analysis of demographic and case characteristics data on the various groups

participating in the outcome analysis. Additionally, organizational characteristics of the participating agencies, including changes in differential response use and community contextual variables; experience and attitudes of workers involved in the study; and client, community, and worker satisfaction data are often collected and reviewed to identify factors that may have influenced the outcomes associated with differential response. Table 3 summarizes the types of process evaluation methodologies that have been used in differential response and related initiative evaluations conducted to date.

As seen in Table 3, most of the evaluations used similar process evaluation methodologies. Among the most frequently used methods for understanding impacts on differential response implementation processes were analyses of the demographic and case characteristics of families. This information was primarily used to determine the similarities and differences between families served through investigation pathways and non-investigation pathways. These data were also used to describe the populations served and determine if families assigned to the two pathways met the appropriate criteria. In a few studies, these data were also used to examine whether serving families with specific characteristics (e.g., very young children or adolescents) through the non-investigation pathway was more or less effective.

In Minnesota, Loman and Siegel (2004b) surveyed a sample of 690 workers. Responses indicated statistically significant differences between experimental and control group families. Families served through the non-investigation pathway were seen as more cooperative, realistic, and motivated, and as having higher self-esteem, suggesting that the family-engagement process inherent in differential response changed the dynamics of interaction between workers and family members. They also found that this more positive and less confrontational or investigative interaction may have inhibited these family members from reporting domestic violence issues.

Loman and Siegel (2004b) also found that families served through the non-investigation pathway were more likely to receive services if they reported that their children had educational or mental health difficulties, or if the family was in financial stress, in poverty, had few social supports, or had inadequate housing. Families assigned to the control group, namely the investigation pathway, reported similar difficulties, but were less likely to receive services to ameliorate them. This study also found that racial and ethnic minority families in the non-investigation pathway were more likely to receive services than were white families, while in the investigation pathway, white families were more likely to receive services. The authors attributed these differences to two factors. First, some allegations (such as neglect, which was associated with a higher percentage of minority families than with white families) were more likely to lead to services in the non-investigation pathway than in the investigation pathway. Second, minority groups were more likely to accept services voluntarily (in the non-investigation pathway) than engage in services that were imposed involuntarily (in the investigation pathway).

Table 3.Process Evaluation Methodologies

Differential Response (DR) Program Evaluations											
Jurisdiction	Describe Client Characteristics	Describe Case Characteristics	Depict DR Use	Assess Model Fidelity	Assess Model Describe Worker Characteristics &		Describe Community Context				
AK	✓	✓	~		✓	>					
Alberta, Canada	✓	~	~	✓		>					
AZ		>	~								
FL			~	✓							
HI		>		~							
KY	✓	✓	✓	✓	✓						
LA		~		✓	✓						
MN	✓	✓	✓	✓	✓	>	✓				
MO	✓	~	~	✓	✓	>	~				
NC	✓	✓	~	✓	✓	>	✓				
NJ	~	>		~							
NV	✓	~	~	✓	✓	>					
OH	✓	>	~	~	✓	>	~				
TX	✓	~	✓	✓							
VA			~	✓	✓						
WA	✓	✓	~	✓	✓	✓					
WV					~	~					
DR Total	11	14	13	14	11	9	4				
		Re	elated Initiative	Evaluations							
Jurisdiction	Describe Client Characteristics	Describe Case Characteristics	Depict DR Use	Assess Model Fidelity	Describe Worker Characteristics & Satisfaction	Report Client Satisfaction/ Engagement	Describe Community Context				
CA											
11 pilot counties	~	~	✓	~	~	~	~				
11 small counties		✓	~	~	~		~				
Alameda	→	✓		~			~				
Contra Costa	✓	✓			✓	✓					
Los Angeles	✓	~		✓	~	~	~				
Monterey	~		~	~		~	~				
MA	✓	✓	~								
NY (Westchester County)	•	~		~	•	>	~				
Related Total	7	7	4	6	5	5	6				

In Missouri, Siegel and Loman (1997) found that families in the investigation and non-investigation pathways were "essentially identical" in terms of prior CPS history. The families were also "very similar" demographically, with both groups showing a decline in the percentage of two-parent families over the evaluation period, suggesting an increase in the complexity of families served, particularly in the more urban areas.

The extent to which differential response was used and changes in use over time were also analyzed as part of the process evaluation in the evaluations considered. In North Carolina, for example, Center for Child and Family Policy (2006) found that in the pilot counties, the number of families served through the non-investigation pathway increased 10% between 2003 and 2005. They attribute this increase to the conclusion that "as DSS workers and supervisors feel more confident that they can serve families more effectively in the Family Assessment pathway without compromising the children's safety, they will likely reserve the investigation pathway for cases of severe maltreatment" (p. 18). The authors also found that families for whom services

were not recommended decreased by 10%. That is, differential response expanded the number of families that receive services on a voluntary basis. There were differences among the pilot counties in the way they implemented the differential response program. These differences make it difficult to examine changes in differential response implementation in detail. For example, because of the effort to "frontload" services for families served through the non-investigation pathway, some counties found that by the time a decision was made, the family no longer needed services, so they made a "services not recommended" decision. Other counties, for the same types of families, made a "services recommended" decision because the family needed and received services. This disparity resulted in adding a new decision option in 2006, "services provided, child protective services no longer needed."

Like North Carolina, Siegel and Loman (1997) found in Missouri that differential response seemed to expand the population served by the CPS system. That is, there were small but statistically significant increases over time in the reports of less severe physical abuse and unmet basic needs of children, both of which were generally not accepted as CPS cases prior to differential response. There was also a decrease in the reports of educational neglect, which somewhat offset the expansion of the service population due to less severe abuse and poverty-related neglect cases. In general, this finding suggests that as CPS agencies attempted to meet the basic needs of children at risk of maltreatment and their families, the population they served may also have been broadened.

The assessment of model fidelity is critical to understanding whether differential response was effective, since it is essential to know with considerable accuracy just what program was being implemented and evaluated. Model fidelity was examined in 20 of the evaluations reviewed.

The core components of the differential response model were implemented fairly consistently in each site. However, there were some local adaptations in all sites. In Kentucky, Huebner et al. (2009) found that, statewide, the percentage of reports that met the criteria for the non-investigation pathway and were accepted increased from 26% in 2001 to 34% in 2008, with statistically significant differences among the regions in terms of the percentage of eligible reports that were referred. Using administrative data for more than 39,000 cases that met the criteria in federal fiscal year 2008, the percentage of reports referred for assessment ranged from less than 20% (eastern Kentucky) to almost 60% (northern Kentucky). In one region, the percentage of cases that were assessed exceeded the percentage investigated. Of the reports that were investigated, the percentage substantiated also differed significantly among regions. Regions of Kentucky that had the highest percentages of investigated reports had the lowest percentage of substantiated reports.

Kentucky's experience in implementing differential response was instructive in other respects. The original program design was that families that met the criteria for an assessment would be referred to a private agency for assessment and subsequent case management. However, Huebner et al. (2009) reported that, "The use of community partners to complete assessment of low risk cases was *never* implemented" (p. 4). The private agencies were not prepared to conduct these assessments and saw it as an attempt by the CPS agency to "delegate" its work to them. Conversely, CPS personnel indicated that all of the screened-in reports, independent of which pathway they were assigned to, met the state legal criteria for child abuse and neglect, so the

CPS agency needed to be involved in the case.

Virginia found similar regional differences in the use of the non-investigation pathway, as well as similar growth in its use over time (VDSS, 2008). Some of these differences among the regions may be due to differences among the local departments of social services in terms of the number of families with service needs, the number and adequacy of available local services (thus reducing worker likelihood of requesting services known to be unavailable), worker capability to assess and meet needs, and differences in the thoroughness with which workers enter data into the state's information system. In Virginia, referrals to the non-investigation pathway ranged from 25% in western Virginia (which borders eastern Kentucky, the lowest referral region in that state) to 45% in the northern and central regions. The similarly low referral rates in the mountainous and poverty-stricken regions of western Virginia and eastern Kentucky may reflect both the inadequacy of available services and the local culture that resists dependence on "outsiders" for help.

Loman and Siegel (2004b) found in Minnesota that each of the participating 20 counties adapted differential response to meet local conditions. In several counties, the organizational structure through which differential response was administered changed at least once. For example, both Hennepin (Minneapolis) and Ramsey (St. Paul) Counties changed at least once from administering differential response through specialized units to having all workers serve families in both the investigation and non-investigation pathways. In some small counties, in which "a single set of workers did everything" (p. 29), the same worker retained the case from the initial report through service delivery to case closing. In other counties, some had specialized units for their family assessment response (non-investigation) cases; others had the same workers serving families in both pathways. In still others, the initial worker who conducted the family assessment also provided ongoing services to the family, while others transferred the family to an ongoing services worker. In some counties, the initial worker served the family if its case remained open for a short period of time but transferred the family to another worker if the case remained open past a certain number of days.

Used often, but with slightly less frequency, were surveys of worker characteristics and satisfaction with differential response (15 evaluations), determinations of client satisfaction and the extent to which participating families were rapidly and effectively engaged in an investigation or assessment, service planning and service delivery processes (12 evaluations), and a description of community factors that affected differential response implementation (10 evaluations). Workers were generally satisfied with the non-investigation pathway in terms of improved family engagement and cooperation. However, workers in some states expressed serious concerns about some characteristics of the approach, which were seen to affect implementation. For example, as discussed previously, in Kentucky, Huebner et al., (2009) found that both CPS and private agency personnel were uncomfortable with the decision to turn low-risk cases over to private agencies for assessment and case management without CPS agency involvement. That aspect of the differential response system was never implemented because of these concerns.

Client satisfaction reviews in 12 sites indicated uniformly that clients who participated in the non-investigation pathway were happier with it than with the investigation approach. They felt as

if they were engaged in the assessment and service planning processes. For example, Siegel and Loman (1997) found that in Missouri, 81% of the families in differential response pilot areas were satisfied with their services, compared with 71% of families from the comparison areas that were not implementing differential response. Within the pilot areas, 88% of the families that received an assessment were satisfied with the services they received, compared with 57% of the families that were investigated. Similar results were found in the other jurisdictions that examined clients to determine their satisfaction (Center for Child and Family Policy, 2006; Costello, 1998).

The 10 evaluations that looked at impact on community involvement and attitude toward CPS found that the number of agencies that cooperated with the CPS agency increased after differential response implementation (Loman, 2005; Siegel & Loman, 1997). Community context also affected the evaluation. For example, Loman and Siegel (2004b) found that prior local experience with differential response and local evaluations affected participation in the statewide experimental evaluation in Minnesota. Other sites found that the improved client attitudes toward CPS were reflected in increased cooperation of other agencies with CPS (Center for Child and Family Policy, 2006; Huebner et al., 2009).

Outcome Evaluation. Evaluating the outcomes of any intervention effort demands a comparison, in some manner, of intervention participants with non-participants. That is, an outcome evaluation must address the question, "Does this program work compared to doing something else -- usually the standard intervention -- or doing nothing?" Such a comparison is sometimes combined with an analysis of outcomes for the same group(s) before and after the intervention, referred to in this review as "pre/post data comparison." The most rigorous method for determining the effectiveness of any social program in achieving its desired outcomes is an experimental design that randomly assigns eligible participants to either the innovative program being evaluated (the "experimental group") or to standard services that they would otherwise have received if the service innovation were not available (the "control group.") The outcome evaluation methodologies used, singly and in combination, in the differential response evaluations reviewed are summarized in Table 2.

Of the completed differential response evaluations, only the Minnesota initiative was evaluated using an experimental design. However, of the 20 pilot counties in Minnesota which participated in the evaluation, only 14 permitted implementation of an experimental design. For example, some counties had several years' experience with implementing differential response before the statewide implementation began and were reluctant to make changes to an approach that they believed to be successful (Loman and Siegel, 2004b). The Minnesota evaluation design is currently being replicated in Ohio (Kaplan et al., 2008).

Quasi-experimental designs, in which groups of participants in the new service are matched with similar clients or families, or counties and other jurisdictions that implement the new service are matched with similar jurisdictions that do not, are used in social service evaluations more often than experimental design. The differential response evaluations in Alaska, Missouri (Siegel and Loman, 1997), North Carolina (Center for Child and Family Policy, 2006), and Texas (Chipley et al., 1999), and substudies in Kentucky (Huebner et al., 2009), used a quasi-experimental design (Merkel-Holguin et al., 2006). Those in Alaska, Missouri, North Carolina, and Texas

matched jurisdictions to the extent possible, while those in Kentucky matched groups of client families on key characteristics. Of the seven evaluations of programs similar to differential response, those in Alameda County, California (Duerr Berrick et al., 2008), and Massachusetts (Merkel-Holguin et al., 2006) used an evaluation strategy that created groups matched on certain characteristics.

A third evaluation strategy often used in social service evaluations is to conduct a "natural experiment" by aggregating data on clients who are referred to and participate in the new program compared to those who are eligible for the new service but are either not referred or elect not to participate. These two groups are usually compared using both original data and administrative data available from automated information systems. This approach has been used in 11 of the differential response evaluations and 6 evaluations of related programs. For example, it was used to evaluate differential response programs such as in Kentucky (Huebner et al., 2009), Nevada (Siegel et al., 2008), Virginia (VDSS, 2008), and Washington (Office of Children's Administration Research, 2005).

A pre/post data comparison approach involves collecting data on all of the participating populations for some specified period before differential response implementation, then comparing the pre-implementation data with similar data for those populations collected during the follow-up period (usually 6 months to a year, but sometimes up to 5 years) after differential response implementation and services have been received. This data collection strategy normally relies on administrative data compiled from the agency's automated information system, although almost all differential response evaluations have used the administrative information system as a major source of data for the evaluation. This approach was used for the differential response in Alaska (Merkel-Holguin et al., 2006) and Missouri (Siegel and Loman, 1997), and with the evaluations of related initiatives in Massachusetts and Westchester County, New York (Merkel-Holguin et al., 2006).

As may be seen from Table 3, the most commonly used method for assessing outcomes was to conduct a "natural experiment" by comparing cases that were referred to the non-investigation pathway with those that were not. In most such instances, the primary source of data was a large existing administrative dataset. In 16 evaluations, outcomes were compared for natural groupings of families served through the investigation and non-investigation pathways.

The outcome evaluations of differential response approaches have examined the effects of participation in the non-investigation pathway on a number of child, family, agency, and community outcome variables. These variables are summarized in Table 4.

Table 4. Differential Response Outcome Evaluation Variables

Table 4. Differential Response Outcome Evaluation Variables Differential Response (DR) Program Evaluations																	
	Child Outcomes								Family			Agency		Community			
	Grind Odicornes							Outcomes			Outcomes		Outcomes				
Jurisdiction	Re-Report Number	Re-Report Severity	Maltreatment Risk	Removals	Placement Moves	Time in Care	Education	Physical/Behavioral Health	Economic Hardship	Service Timeliness	Service Adequacy	Parent Health/Skills	Job Satisfaction	Workload	Worker Retention	Positive View of CPS	Service Capacity
AK	~		~							>	~						
Alberta, Canada	~			>	>	>				>		>				~	~
AZ	~										~						
FL										>				~	~		
H	Y			~									. 4	y		~	~
KY	•	~								>	~			•			
LA MN	~	~	~	~			~		\	•	~		~			~	~
MO	~	~	~	_		~			•	~	ľ		·	~		<u> </u>	
NC	~	~								~			~			~	·
NJ	~			~		~											
NV	~												~				~
OH	~	~	~										~				>
TX	~	~		~	>	>				>			~				✓
VA	~	~															
WA	~										~						
WV DR Total	15	7	4	,	2	4	1	1	1	8	5	1	8	4	1	· ·	8
DR TOTAL	10	/	4	6	2 Re	4 lated Ir	1 nitiativ	e Evalı	1 uatio		Э	ш	Ö	4	1	6	ŏ
			_				iitiativ	CLVail		Famil	V			<u> </u>		Comm	unity
		Child Outcomes							Outcomes Agency Outcomes				mes	Outcomes			
Jurisdiction	Re-Report Number	Re-Report Severity	Maltreatment Risk	Removals	Placement Moves	Time in Care	Education	Physical/Behavioral Health	Economic Hardship	Service Timeliness		Parent Health/Skills	Job Satisfaction	Workload	Worker Retention	Positive View of CPS	Service Capacity
CA 11 pilot counties	~			~	>	~			~	>	~			_			
Alameda	~	~	~	•					~			~	•			*	_
Contra Costa	~	~		~							~						
Los Angeles			~	~		>				>							
Monterey	~								>		~						~
MA	~	>		\		>	~	>	<			<					
NY (Westchester County)	~		•								~		~			~	
Related Total	6	3	3	4	1	3	1	1	4	2	4	3	2	1	1	2	3

Of the evaluations that included an outcome analysis, 21 examined, in one manner or another, the extent to which children reported as maltreated in the incident that led to the referral to the non-investigation pathway were rereported during the follow-up period. Ten evaluations took this examination further and analyzed the relative severity or types of the alleged maltreatments

to determine if the children and families were reported for similar issues both before and after being served through the non-investigation pathway (or investigation pathway if in the control group). Seven evaluations also considered post-program safety and risk of future maltreatment. In the Missouri extended follow-up study, Loman and Siegel (2004a) were able to combine 13 measures of risk that were associated with future rereports into a single consolidated measure. Ten evaluations considered the effects of participating in the non-investigation pathway on subsequent removal and placement of a child in out-of-home care. Three considered number of placement moves and six analyzed the effects of participation on the length of time in care. Only Massachusetts and Minnesota examined such child well-being issues as educational performance and physical or behavioral health.

Regardless of which method was used, family participation in the non-investigation pathway was demonstrated to reduce the numbers of post-program reports for alleged child abuse and neglect, (though the differences were often modest), so that as several evaluators put it, child safety was not compromised as a result of families being served through the non-investigation pathway. This fundamental result was found in Alberta, Canada (Weiden, Nutter, Wells, & Sieppert, 2005), Alaska, Arizona, Kentucky (Huebner et al., 2009), Massachusetts, Minnesota (Loman & Siegel, 2004b), Missouri (Siegel et al., 1997), North Carolina (Center for Child and Family Policy, 2006), Texas (Chipley et al., 1999), Virginia (VDSS, 2008), Washington (Office of Children's Administration Research, 1999), and West Virginia (Merkel-Holguin et al., 2006). The remaining evaluations examining the effects of differential response on rereporting are still developing these results.

Loman and Siegel (2004b) also found that the level of risk presented by a family influenced its likelihood of being rereported for child maltreatment during the follow-up period. Controlling for risk, the families in the non-investigation pathway had significantly lower recurrence rates than families that were investigated. Recurrence percentages were found to be lower for families in the non-investigation pathway for the three major racial groups (White, African American, and American Indian) in the study.

As may be seen in Table 4, 15 of the 24 differential response and related initiative evaluations considered some family outcomes. The most frequently examined of these was the timeliness with which the family began receiving services after the initial report. This outcome was or is being reviewed in 10 sites, with mixed results to date. The majority of these sites found that services were provided to those served through the non-investigation pathway earlier than to those in the investigation pathway. Nine evaluations also considered the adequacy of services provided in meeting the assessed needs of the families involved. All four of the differential response evaluations were in states with large rural areas where service availability was a chronic problem. Studies of three county-level differential response-related initiatives (in California, Massachusetts, and Westchester County, New York) that considered service adequacy in the evaluations of initiatives similar to differential response were mostly in more heavily populated areas, although the 11 pilot counties in California included some large rural areas. In more urbanized areas, the primary issue of service adequacy was one of available capacity of existing services rather than the actual existence and accessibility of services that affect rural areas. All of these evaluations found that the availability of services increased under differential response.

Only the evaluation of Minnesota's alternative response program examined family economic hardship, and found families participating in the non-investigation pathway were less stressed regarding their economic well-being a year after receiving services than were families in the investigation track (Loman & Siegel, 2004b). Four of the evaluations of related initiatives in California (ACTION Council of Monterey County and Monterey County Department of Family and Children's Services, 2008; Child and Family Policy Institute of California, 2006; Duerr Berrick et al., 2008) and Massachusetts (Merkel-Holguin et al., 2006) reviewed the effects of participating in the non-investigation pathway on families' economic situations in terms of income, employment stability, housing adequacy, and homelessness. The evaluations in Alberta (Weiden et al., 2005), Massachusetts (Merkel-Holguin, 2006), the California 11-county pilot (Child and Family Policy Institute of California, 2006), and Alameda County (Duerr Berrick et al., 2008) were the only four that analyzed the effects of participation in the non-investigation pathway on parental social support, parenting skills, and related behavioral health issues.

Agency outcomes were also considered in 12 of the studies. The most common agency outcome included in the differential response evaluations (examined to some extent in eight differential response studies and two evaluations of differential response-related initiatives), was the effect on worker job satisfaction. All found that, like families, workers were positive about the less confrontational and more service-oriented approach of the non-investigation pathway, and felt that it did not reduce child safety or increase risk. Studies for California (Child and Family Policy Institute of California, 2006), Florida (The Florida Senate, 2003), Hawaii (Merkel-Holguin et al., 2006), and Kentucky (Huebner et al., 2009) considered the effects of differential response on workload. The Kentucky study found some increase in the workload of staff who participated in the non-investigation pathway.

Eight studies examined the effects of differential response or related efforts on community attitudes toward CPS. Eleven studies reviewed the effects of differential response implementation on the development and location of community-based services appropriate for meeting the needs of participating families. In general, the findings from both sets of analyses were positive. Cooperation and information sharing among the public CPS agency, law enforcement agencies, schools, and private providers improved because of differential response and related program efforts, particularly those in which non-investigation pathway staff were colocated in other agency facilities (Loman, 2005; Loman & Siegel, 2004b; Siegel & Loman, 1997). In most communities where the effects of differential response on service capacity were considered, the availability of services increased to some extent, limited by economic and other environmental factors (Weiden et al., 2005).

Cost Evaluation. Of the differential response evaluations completed to date, only one has included a cost-evaluation component: the Loman and Siegel (2004b) evaluation of the Minnesota program. The cost evaluation of the Minnesota program included a comparison between a sample of 752 experimental and control group families served between July 2001 and December 2002. For all these families, the total costs of services during two periods were computed. The first period was between the referral for the incident that brought the family into the study and the date of the last CPS contact related to that report (85 days on average). These costs -- the initial service costs -- were then compared with the total cost of services for the family from the end of the initial intervention period through the end of the follow-up, an

average of 453 days. In that way, the total costs of serving the sample of families included in the cost-evaluation component of the study could be compared to determine if there were long-term cost differences in serving families in the investigation and non-investigation pathways (Loman & Siegel, 2004b).

For these cases, the total cost of services was computed, including all purchased services identified by local CPS agency bookkeepers and the cost of staff time reported in the state information system. For the sampled cases in the experimental group, an average of \$1,131.80 was expended during the initial service period and \$804.44 during follow-up, for a total of \$1,936.24. For control group cases, the opposite expenditure pattern emerged. During the initial period, \$593.45 was expended on average, but \$1,537.68 was expended during the follow-up period, for a total of \$2,131.13. In other words, these data indicated that services for families in the non-investigation pathway were more expensive initially but result in reduced service costs for participating families in the long run. The authors of the study stated the basic conclusion of the cost study: "Savings achieved by experimental families during the follow-up period more than offset investment costs incurred during the initial contact period" (Loman & Siegel, 2004b, p. 162).

The fundamental finding remained unchanged when the authors conducted further analyses of cost data excluding data from Ramsey County, which had considerably higher costs than other counties for unexplained reasons, and for the six counties that did not participate in the experimental study. These findings were also found in a follow-up several years later.

They also explored the cost-effectiveness of the differential response system in Minnesota. Using outcome and cost data, they concluded that the mean cost of achieving the goal of avoiding recurrence of child abuse and neglect reporting was \$398 less for the experimental group than for the control group. If Ramsey County data were excluded from the calculation, the difference would have been \$966 on average (Loman & Siegel, 2004b).

Summary of Differential Response Evaluations

The process evaluation results were generally consistent across the different jurisdictions. Both families and program staff were more satisfied with the non-investigation pathway than with the investigation pathway. Families were more easily and fully engaged, usually earlier in the service delivery process. However, in all of the multijurisdictional sites that were evaluated, there was considerable variation both in the extent to which differential response was implemented and in the attitudes toward this approach. These differences were especially marked in Kentucky and Virginia, with the extremely rural Appalachian regions of both states using the non-investigation pathway considerably less than other parts of the states. In the evaluations that examined client and case characteristics as factors that might affect program outcomes, the most consistent finding was that degree of risk, including prior CPS history, was the primary differentiating factor between more and less successful outcomes in terms of reduced rereferrals to CPS.

Although the results from all of these studies are generally positive with regard to the outcomes achieved by the non-investigation pathway participants, the extent to which this was the case varied considerably. In general, the outcome evaluations of the programs in Minnesota, Missouri,

and North Carolina found that there was no negative impact on child safety and that the number of rereferrals within the timeframe studied was less for families served through the non-investigation pathway than for those who were investigated. While these differences were statistically significant, they were also relatively small. Fewer and less clear differences were found in the other state studies included in the analysis.

To date, only one differential response evaluation that used an experimental design based on random assignment of participating families has been completed. That evaluation was of the program in Minnesota and was also the only one that has included a cost component. Several additional evaluations used a quasi-experimental design. Those in Alaska, Missouri, North Carolina, and Texas compared counties or other jurisdictions that implemented differential response with similar jurisdictions that did not. The evaluation in Nevada matched groups of client families on key characteristics.

The remaining evaluations included in this review used a "natural experiment" design in which the evaluators analyzed aggregated data on clients who were referred to, and participated in, the non-investigation pathway, compared with data on those who were eligible for the new service but were either not referred, elected not to participate, or participated in different service delivery models. These groups were compared using both data collected specifically for the evaluation and administrative data available from automated information systems.

V. DISCUSSION AND CONCLUSIONS

In this conclusion, we will summarize the accomplishments of the field and what is known about differential response, and identify important gaps in our knowledge base.

What Has Been Accomplished?

Having started in Florida and Missouri in 1993, differential response is now being implemented at some level in 18 states, and another 6 have plans to implement it in the near future. Many states that started with pilot projects in selected counties have subsequently implemented differential response statewide. Although some states have chosen to discontinue differential response, the overall number of families served through a non-investigation pathway has seen steady growth.

The field has attained greater definitional clarity as it has developed, including recent and ongoing attempts to refine the list of core characteristics of the non-investigation pathway. Such activities help the research and practice fields by providing a common language for discussion and planning. There remain some differences of opinion on such issues as how the non-investigation pathway is defined (negatively by the absence of legal investigation or positively by the support of and partnership with families), whether engagement in CPS can be truly voluntary, and if the non-investigation pathway is limited to reports screened-in to the CPS system, or those screened-out upfront. These are all important debates that will help shape differential response in the future.

What Is Known?

Program descriptions and evaluations have addressed essential questions concerning best practices, and the effects of participating in the non-investigation pathway on child safety and permanency, family well-being, and agency functioning. Important issues of cost-effectiveness were addressed in one differential response evaluation so far. These program reports and evaluations provided substantial knowledge for guiding current practice, and help identify implementation issues that will influence both future differential response development and research opportunities.

Process. One of the impressive findings from the evaluation synthesis was the consistency on key measures related to family engagement, in spite of the great cross-site variations in geography and implementation. This indicates a certain robustness of the differential response approach, one that is tolerant of operational and circumstantial variances. Another common finding was the reported increase in cooperation between CPS and partner agencies following the implementation of differential response, a core goal for most differential response approaches.

Outcomes. The premier and most consistent finding of these evaluations, regardless of evaluation methodology, was that differential response does not result in increased harm to children. It must be noted, however, that differential response is used with children who have been assessed as less at risk. Indeed, the randomized control studies to date have randomly assigned children assessed to be at lower risk of future maltreatment. There is some evidence of a modest benefit to safety, as indicated by fewer rereports. Several studies, such as the evaluations of Missouri's Family Assessment and Response program and Minnesota's alternative

response program, found modest reductions in subsequent removal from the home, while other evaluations did not. One study examining educational outcomes found no effect, based on reports by parents.

In most studies, parents in the non-investigation pathway had a more favorable attitude toward CPS services, were more likely to report being positively engaged, and were more likely to receive services earlier in the process. Only the evaluation of Minnesota's program examined family economic hardship, and found families participating in the non-investigation pathway were less stressed regarding their economic well-being a year after receiving services than were their counterparts that had received investigations.

Among the evaluations that looked at agency staffing issues, most found greater worker satisfaction under the non-investigation pathway than under the investigation pathway. Workers also reported that participating in the non-investigation pathway was an effective strategy for meeting client needs. Contrary to the expectations of some jurisdictions, workload reduction was not found, and some increase in workload was found for non-investigation pathway social workers in a few jurisdictions.

Cost. According to one cost evaluation, long-term CPS costs were found to be lower for the non-investigation pathway than for the investigation pathway, at the 3-year follow-up.

Where Are the Gaps?

While program descriptions and evaluation research have addressed many important questions about differential response, many questions remain to be answered, and those answers would considerably strengthen the knowledge base supporting differential response policy and practice.

Which aspects of differential response implementation are most effective in improving outcomes for children and families? While it is clear that participation in a non-investigation pathway can produce positive outcomes, little is known about specifically what makes this effective. For example, the strategies for family engagement, the criteria and protocol for pathway assignment, and the array of services offered may vary across approaches in different locations. Each aspect of implementation may affect outcomes differently. Increased documentation of the interactions that occur between workers and families would be useful. Evaluations that systematically compare diverse differential response implementation approaches would help identify the most effective practices. This would be a major contribution to future differential response policy and practice.

Are the positive effects on families due to assignment to a non-investigation pathway or due to actual service provision? Existing research tells us little as to whether the positive effects of differential response result from the positive family engagement that occurs in a non-investigation pathway, or from the provision of needed services. If the simple avoidance of an investigation and engagement with a social worker creates a positive effect, future differential response implementations should focus on appropriate pathway assignment so that as many families as possible can benefit from this approach. If services are determined to be the major predictor of positive outcomes, policies should focus on improving service quality for families participating in either pathway.

How do the criteria for assignment into the investigation or non-investigation pathway influence effectiveness of the non-investigation pathway? States and counties vary considerably in their policies regarding case characteristics that make a family suitable for the non-investigation pathway. As a result, the characteristics of families assigned to the non-investigation pathway may vary substantially across jurisdictions. For example, some may have non-investigation pathway families with much lower overall risk levels than other jurisdictions. This selectivity may result in different overall levels of effectiveness across such sites, but it is largely unstudied.

How does participation in the non-investigation pathway differentially affect families with different demographic, social, or cultural characteristics? While certain jurisdictions have addressed the effects of participating in the non-investigation pathway related to race and culture (Hawaii) or differences in maltreatment type (Olmsted County, Minnesota), more exploration of the differential impact of participating in the non-investigation pathway related to child, family, or case characteristics is warranted.

Does assignment to a non-investigation pathway affect child and family well-being beyond basic safety? In the non-investigation pathway, caseworkers work with families to address factors such as financial issues, parent mental health, substance abuse, or parenting practices. These factors are addressed in order to prevent future child maltreatment and increase child safety. However, families and children may experience additional benefits. Further exploration of a wider range of child and family outcomes, including mental and physical health, education, and labor force participation would contribute to a greater understanding of differential response benefits.

What is the total cost-effectiveness of differential response when costs to other service and support systems are considered? Existing differential response cost-effectiveness studies were limited to a comparison of CPS costs in the investigation and non-investigation pathways. However, since service provision in the non-investigation pathway often includes services from other agencies, some of which may not be paid for by CPS, it would be important to know whether differential response decreases or increases costs among affected service agencies as a whole. Partnerships between CPS and other agencies are an important part of the differential response strategy, and future partnerships would be made easier if there were solid evidence that it ultimately reduced costs to partners as well as CPS.

Will the key findings for child and family outcomes hold up under more rigorous evaluation designs? To date, only one experimental design evaluation has been completed (Minnesota), with a second underway in Ohio. Results from experimental design have their own limitations, but are the most scientifically robust and therefore very valuable to the field.

What is the impact on the CPS system as a whole when multiple pathways are incorporated into the agency's response to allegations of maltreatment? There is some evidence that the addition of a non-investigation pathway can result in more families being served by the CPS system. Additional research could be conducted to assess the impact of these pathways on the total number of families screened-in for a response; the numbers of families that receive services,

regardless of pathway; the proportion of families whose reports were substantiated when additional pathways were added; and the overall impact on the number of children considered victims of maltreatment. In other words, while research has focused on the immediate issue of maintaining child safety, not much is known regarding the impact on the community when CPS takes a differential response approach. Long-term impacts on the agency itself are also, as yet, relatively unstudied. Will the type of workers recruited to work in CPS change? Will worker retention rates increase? What will be the impact on the ongoing service units of the agency? In other words, will fewer families require ongoing in-home services, if significant numbers receive services upfront? Will foster care use be significantly reduced?

Conclusion

The questions identified above provide a rich road map for future differential response research. We recommend further research into the actual activities and services in the non-investigation pathway. Specific features of the approach, such as the length of time a worker is engaged with the family, the focus of the engagement on the caregivers or the children, further service provision by child welfare and other agencies to families that receive a non-investigation response, and caseload and workload of the CPS agency, have not been fully explored. We also recommend that, if non-investigation is to become a model approach which can be replicated, additional documentation on actual interactions with families be gathered. Given a more solid understanding of the detailed features of the intervention known as non-investigation, additional evaluation studies will prove to be useful. Such research will considerably strengthen the knowledge base for differential response policy and practice for the coming years.

Notes

 $\frac{http://www.refworks.com/refshare/?site=010271135929600000/RWWS5A10943/*Alternative/Differential\%20Response.}{$

Other products and resources from the National Quality Improvement Center on Differential Response in Child Protective Services are available at www.DifferentialResponseQIC.org.

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